

## Message Text

CONFIDENTIAL

PAGE 01 MANILA 14097 080640Z  
ACTION EB-08

INFO OCT-01 EA-10 IO-13 ISO-00 FEA-01 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-07 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 SS-15  
STR-04 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01  
/098 W

-----008253 080643Z /16-20

P R 071005Z SEP 77  
FM AMEMBASSY MANILA  
TO SECSTATE WASHDC PRIORITY 4795  
INFO USMISSION GENEVA

C O N F I D E N T I A L MANILA 14097

USMTG

C O R R E C T E D C O P Y (PARA 6)

PASS STR FOR STEINBOCK, LAPP

PASS COMMERCE FOR MURPHY

E.O. 11652: GDS  
TAGS: ETRD, MTN, US, RP  
SUBJECT: PRODUCTS DISCUSSIONS WITH PHILIPPINES TROPICAL

BEGIN SUMMARY: PHILIPPINES PROVIDED USG REPRESENTATIVES WITH  
IMPROVEMENT OF OFFER PRESENTED BY VEGA APRIL 9, 1976.  
IMPROVED OFFER INCLUDES ADDITIONAL AGRICULTURAL AND  
INDUSTRIAL PRODUCTS; INCLUSION OF SOYBEANS AND SOYBEAN  
MEAL REMAINS UNDER CONSIDERATION IN GOP. PHILIPPINES  
STRESSED CONFIDENTIALITY OF OFFER, SAYING GOP DOES NOT  
WISH TO BE KNOWN AS "BLACK SHEEP" AMONG G-77 NATIONS. END  
SUMMARY.

1. PHILIPPINE REPS DESCRIBED OFFER AS "INDICATIVE," NOT  
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CLEARED AT HIGH LEVELS. PRODUCTS OFFERED WERE:

08.04 - GRAPES, DRIED  
24.01 B - OTHER LEAF TOBACCO  
48.01 A2 - KRAFT PAPER  
15.07 C - COTTONSEED OIL  
15.02 - TALLOW

21.07 - SOY PROTEIN PRODUCTS  
23.04 B - COTTON SEED MEAL  
39.03 - CELLULOSICS  
68.13 A - ASBESTOS PACKING AND GASKETS  
68.13 A - OTHER ASBESTOS  
84.11 A - AIR PUMPS  
84.11 C - OTHER AIR PUMPS  
84.11 B - AIR PUMPS, VACUUM PUMPS  
85.01 B - GENERATORS, DYNAMOS, ALTERNATORS AND  
TURBOGENERATORS

FIRST THREE ITEMS ABOVE WERE INCLUDED ON APRIL 1976 LIST OF OFFERS TO BIND EXISTING RATES. INCLUSION ON CURRENT LIST INDICATES GOP WILLINGNESS TO REDUCE RATES BY AN AMOUNT NOT YET SPECIFIED. PHILIPPINE DEL DID NOTE THAT U.S. REQUEST CALLED ON GOP TO MAKE DEEPER CUTS ON SOME ITEMS THAN MAXIMUM ALLOWED UNDER U.S. TARIFF-CUTTING AUTHORITY. USDEL RESPONDED BY NOTING THAT AVERAGE RATE OF PHILIPPINE SCHEDULE WAS MUCH HIGHER THAN U.S. AVERAGE, AND THAT DEEP CUTS ON SOME ITEMS WOULD STILL LEAVE PHILIPPINE TARIFF SIGNIFICANTLY HIGHER ON AVERAGE THAN U.S. AT U.S. REQUEST, PHILIPPINE SIDE UNDERTOOK TO EXAMINE POSSIBILITY OF ADDING SOYBEANS (12.01 A) AND SOYBEAN MEAL (23.04 A), AS WELL AS FOLLOWING AGRICULTURAL ITEMS OF INTEREST TO U.S.

07.05 - OTHER DRIED LEGUMINOUS VEGETABLES  
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08.02 EX - ORANGES  
08.02 EX - LEMONS  
08.02 3/ - GRAPEFRUITS  
08.04 EX - GRAPES, FRESH

2. U.S. SIDE AGREED TO LOOK AT PROBLEM OF STAGING ON PLYWOOD (240.17 EX) AND INCLUSION IN OFFER OF ABACA CORDAGE GREATER THAN 3/4 INCH DIAMETER (315.50). U.S. SIDE ALSO AGREED TO LOOK AT CANNED PINEAPPLE (148.9820), BUT NOTED THAT THIS WAS A VERY DIFFICULT ITEM.

3. ACTION REQUESTED: U.S. SIDE ALSO UNDERTOOK TO PROVIDE U.S. PRIORITIES IN INDUSTRIAL-PRODUCTS REQUEST. USDEL UNDERSTANDS PRIORITIES HAVE BEEN DEVELOPED IN WASHINGTON AND WOULD APPRECIATE PRIORITY LIST BY CABLE ASAP FOR PRESENTATION TO GOP.

4. U.S. SIDE PROPOSED CONTINUATION OF CONFIDENTIAL SUBSTANTIVE TALKS IN GENEVA IN FEW WEEKS' TIME. U.S. SIDE EXPRESSED HOPE THAT AGREEMENT IN TROPICAL PRODUCTS COULD BE REACHED WITH A SUFFICIENT NUMBER OF COUNTRIES TO MAKE A "PACKAGE."

5. U.S. SIDE IN ASEAN DIALOGUE AND MTN SIDE TALKS WILL ENDEAVOR TO PERSUADE OTHER ASEAN COUNTRIES TO MAKE CONTRIBUTIONS. AMBASSADOR VEGA INDICATED, PRIVATELY, THAT HE WOULD SUPPORT U.S. EFFORT IN THE BACKGROUND.

6. BOTH SIDES RECOGNIZED THAT BILATERAL TREATY TALKS WERE MOVING SLOWLY, AND MORE RAPID PROGRESS IN TROPICAL PRODUCTS AREA MIGHT BE POSSIBLE OUTSIDE CONTEXT OF ECONOMIC TREATY. U.S. SIDE NOTED THAT, AS IN CASE OF MEXICO, GOP'S LACK OF FULL GATT MEMBERSHIP WOULD REQUIRE SOME TYPE OF SPECIAL ARRANGEMENT IF AGREEMENT IS REACHED IN MTN.  
STULL

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NNN

## Message Attributes

**Automatic DecapTIONing:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ECONOMIC PROGRAMS, TRADE AGREEMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
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**DecapTION Date:** 01-Jan-1960 12:00:00 am  
**DecapTION Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Line Count:** 128  
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**Litigation Codes:**  
**Litigation History:** Hold (001 Tobacco) added on 4/16/2009 3:39:05 PM by WASHDCMcGoldRJ, Hold (001 Tobacco) removed on 4/16/2009 3:45:02 PM by WASHDCMcGoldRJ (Litigation Hold Lifted)  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 39474a4b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 3  
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**Previous Handling Restrictions:** n/a  
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**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCTS DISCUSSIONS WITH PHILIPPINES TROPICAL BEGIN SUMMARY: PHILIPPINES PROVIDED USG REPRESENTATIVES WITH IMPROVEMENT OF OFFER PRESENTED BY VEGA A PRIL 9, 19  
**TAGS:** ETRD, US, RP, MTN  
**To:** STATE  
**Type:** TE  
**vdkgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/39474a4b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

